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Per JPA A

Transfer Articulation Agreement

between

**William Paterson University
Cotsakos College of Business**

and

Mercer County Community College

for the

**Associate in Science Degree in Business Administration
with a Concentration in Sports Management**

and the

Bachelor of Science Degree in Business Management

The intent of this articulation agreement is to define the procedures for a transfer articulation between **William Paterson University** Cotsakos College of Business and **Mercer County Community College**. Both entities agree to mutual cooperation in establishing and maintaining articulation for their respective programs for the Associate in Science degree in Business Administration with a Concentration in Sports Management transferable to a Bachelor of Science degree in Business Management at **William Paterson University**. The principal beneficiaries of this agreement are students seeking a major in Business Management whose progress toward their degrees is best assured when they are provided with current information about courses and programs. Firm arrangements between departments and institutions provide these students with the opportunity to plan a total baccalaureate degree through program to program agreement at the outset of their college education.

William Paterson University agrees to accept all the general education or university core credits included in this agreement. Per its transfer credit policy, **William Paterson University** agrees to accept up to half of the credits required for the major. Course equivalencies for Business Management prerequisites and major courses will also be accepted (see Appendix A for specific course requirements) and will serve as the basis for equivalencies.

This agreement will become effective immediately upon the signatures of both parties. Immediately thereafter, **William Paterson University** will provide information packets for transfer admission, special transfer days, and other recruitment services. In turn, **Mercer County Community College** will make available to its students all information, including the list of course equivalencies pertaining to this agreement. The agreement and equivalencies will be reviewed on a regular basis.

PRINCIPLES OF THE AGREEMENT

COMPLETION OF PROGRAMS

Mercer County Community College transfer students will be required to meet all graduation requirements as listed for **William Paterson University** students.

SPECIFIC REQUIREMENTS

The determination of major program requirements for a baccalaureate degree in the Cotsakos College of Business shall be the responsibility of **William Paterson University**.

ELIGIBILITY

A. Grade point average (GPA) requirement

For admission to **William Paterson University** Cotsakos College of Business, the student will be required to earn at least a 2.0 overall average on a four-point scale.

B. Course equivalencies and/or area requirements. (See Appendix A)

Students with an Associate in Science Degree in Business Administration with a Concentration in Sports Management

Students who earn an Associate in Science degree in Business Administration with a Concentration in Sports Management at **Mercer County Community College** are guaranteed junior status admission to **William Paterson University** conditional upon meeting the prerequisites of the minimum requirements for admission to the Cotsakos College of Business. Associate in Science degree students will be provided with individual evaluations of coursework based on course equivalencies articulated between **Mercer County Community College** and **William Paterson University**.

FINANCIAL AID

College students transferring into **William Paterson University** will be treated the same as native **William Paterson University** students of equal class standing when applying for financial aid and in the award and distribution of funds.

AGREEMENT REVIEW AND UPDATE

Mercer County Community College and **William Paterson University** will assign a staff member to serve as a liaison to assure maintenance of communication between the two institutions. As necessary, **Mercer County Community College** and **William Paterson University** faculty shall meet to discuss academic programs, especially with regard to any changes being contemplated. **William Paterson University** and **Mercer County Community College** representatives will consult whenever changes in policy or curricula are articulated which will affect students transferring under the terms of this agreement. Representatives from both institutions shall also facilitate support, consultation, and collaboration between their faculties in matters related to this agreement, general education, degree requirements, education certification, and other academic matters.

Appendix A

**Associate in Science Degree in Business Administration with a Concentration in Sports Management
at Mercer County Community College**

to a

Bachelor of Science Degree in Business Management at William Paterson University

Program	Credits	Courses at Mercer County Community College	Equivalent Courses at William Paterson University
<i>Sports Management-AS to Business Management-BS</i>	4 to 3	ACC 111 Principles of Financial Accounting	ACCT 2110 Financial Accounting
	4 to 3	ACC 112 Principles of Managerial Accounting	ACCT 2120 Managerial Accounting
	3	ECO 112 Microeconomics	ECON 2020 Microeconomic Principles
	3	BUS 205 Business Statistics I	ECON 2100 Business Statistics I
	3	BUS 206 Business Statistics II	ECON 2110 Business Statistics II
	3	BUS 107 Business Law	LAW 2510 Business Law I: Contracts
	3	BUS 210 Principles of Management	MGT 2000 Principles of Management
	3	IST 101 Computer Concepts with Applications	CS 2010 Computer Literacy
3	MKT 101 Principles of Marketing	MKT 2100 Principles of Marketing	

Notes:

1. William Paterson University recommends students to take two semesters of one foreign language at the community college. Two semesters of American Sign Language can also fulfill the foreign language requirement.
2. William Paterson University will accept all associate degree credits under this program-to-program articulation agreement, including up to half of the William Paterson University major required credits, from New Jersey community college students who enroll at William Paterson University Fall 2015 and beyond.

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Date: 7/17/15

For Mercer County Community College

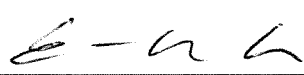
For William Paterson University




President



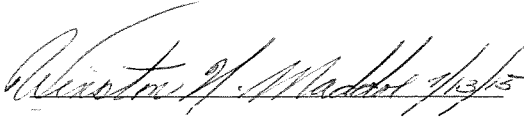
President




Vice President for Academic Affairs



Provost and Senior Vice President for
Academic Affairs



Dean, Business and
Technology Division



Dean, Cotsakos College of Business